



Investor Presentation

April 2019

archTIS Limited | ASX:AR9

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archTIS was established in 2006 to resolve a critical global problem....

The need to collaborate and share information securely.

Information Sharing is the transmission and transfer of information and data from one party to another

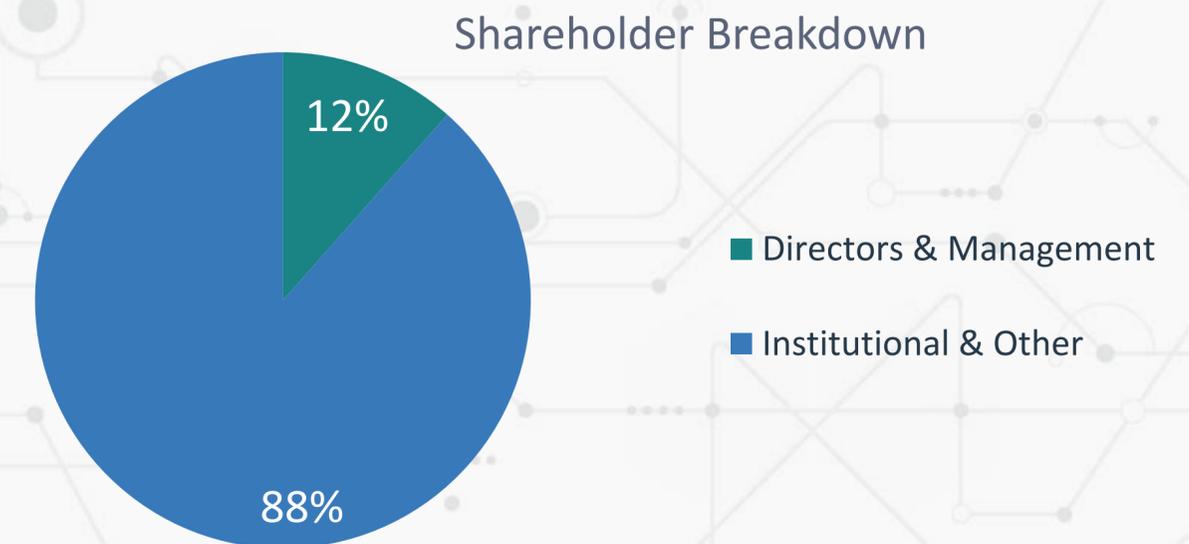
Content Collaboration is the ability for multiple parties to create, access, discuss and amend documents, data and information at the same time

About archTIS Limited

archTIS Limited (ASX:AR9, archTIS or the Company) is a trusted information sharing technology company that specialises in the design and development of products, solutions and services for information security, data protection, management and content collaboration. Following a successful Initial Public Offering on 21 September 2018, the Company is poised to launch its first commercial offering, Kojensi Gov, in April 2019.

- archTIS is headquartered in Canberra and employs 24 staff – both full time and contractors.
- Its proprietary technology, currently in use by the Australian Department of Defence, enables trusted information sharing between governments and organisations, in a secure, protected environment, at the highest levels of security
- Its technology and staff meet the strictest compliance, security standards and protocols
- Commercial product suite is undergoing final Beta activities, with the first offering – Kojensi Gov – to be launched in April 2019
- archTIS has transitioned from a consulting services business to a software platform company, with SaaS product-based revenues expected to gain traction following Kojensi Gov launch
- Cash at bank \$5.4m at 31 December 2018. Cash burn expected to materially decrease post-launch of Kojensi Gov

ASX Ticker	AR9
52 week high-low	\$0.099 - \$0.205
Market cap @ \$0.11 (as at 8 April 2019)	\$13.5m
Ordinary Shares on Issue	123,096,982
Options	19,589,880 ¹
Partly Paid Shares	720,000 ²



Investment Highlights

Unique proprietary technology platform

- Patent pending technology enables the sharing of confidential information in a trusted, secure environment
- Technology compliant with strictest security standards and protocols

Strong technological validation

- Kojensi technology platform developed for and used by the Australian Department of Defence for the protection and sharing of classified information

Strong barriers to entry

- Significant investment in research and development to develop intellectual property, with strong relationships established with the Australian Federal Government fostered over 12 years of operations
- Employees hold high levels of security clearance and product accreditation (up to Top Secret with Australian and US Departments of Defence)

Clear path to commercialisation

- Kojensi Gov on-track for 1H 2019 launch, followed by pipeline of additional products

Global channel network

- Existing partnerships with industry leaders provide rapid global expansion

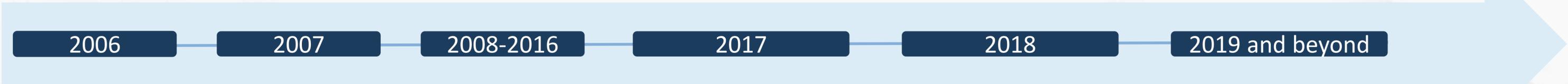
Sector agnostic technology

- Technology has broad commercial application across a wide range of industry sectors

Experienced Board and Management

- High calibre board and established commercial and government relationships

Corporate Timeline



archTIS founded to develop trusted information sharing software for the Defence industry

Bespoke product solution accredited to Top Secret built for Defence

Built a world leading, award winning, trusted information sharing consulting business

Cultivated extensive partnership and distribution ecosystem

Kojensi proof of concept with Australian Department of Finance

Restructured Board

Updated company strategy to shift from consulting business to product based SaaS revenue business to capitalise on emerging opportunities outside of Defence driven by widespread digitisation and increasing cyber threats

Access to government procurement panels

Listed on the ASX 21 September 2018

First Beta client signed with Attorney General's Department

Vault Cloud Strategic Partnership

Axiomatics Strategic Partnership

Formed relationships in new market verticals (legal, financial services, global consulting firms)

Kojensi Platform implemented in the PNG government

Commenced Kojensi Gov Beta Program

Kojensi Gov Beta Program extended to include Aged Care Royal Commission

Overseas demonstrations held with NATO and the Singapore government

Increased number of demonstrations of Kojensi Gov to government and industry

Commenced certification of Kojensi Gov to hold PROTECTED information

Commercial launch of Kojensi Gov followed by rest of Kojensi product suite

Ongoing R&D and product enhancements

Experienced, High Calibre Board



Stephen Smith
Independent Chairman

Stephen Smith has 20 years of experience in the Australian Federal Parliament as the Minister for Defence, and as Minister for Foreign Affairs.



Daniel Lai
Managing Director

Daniel is a Founder and Managing Director of archTIS, with extensive industry experience leading large and complex deliverables for government and commercial organisations.



Bruce Talbot
Executive Director

Bruce is a Principal Consultant, Director and Founder of archTIS. Bruce has over 20 years of experience in the Australian Defence Force and a further 20 years in the commercial sector.



Leanne Graham,
Independent Non-Executive Director

Leanne Graham brings over 30 years of executive sales and technology experience, having founded a number of successful software businesses and as the former New Zealand General Manager and global head of sales for Xero.

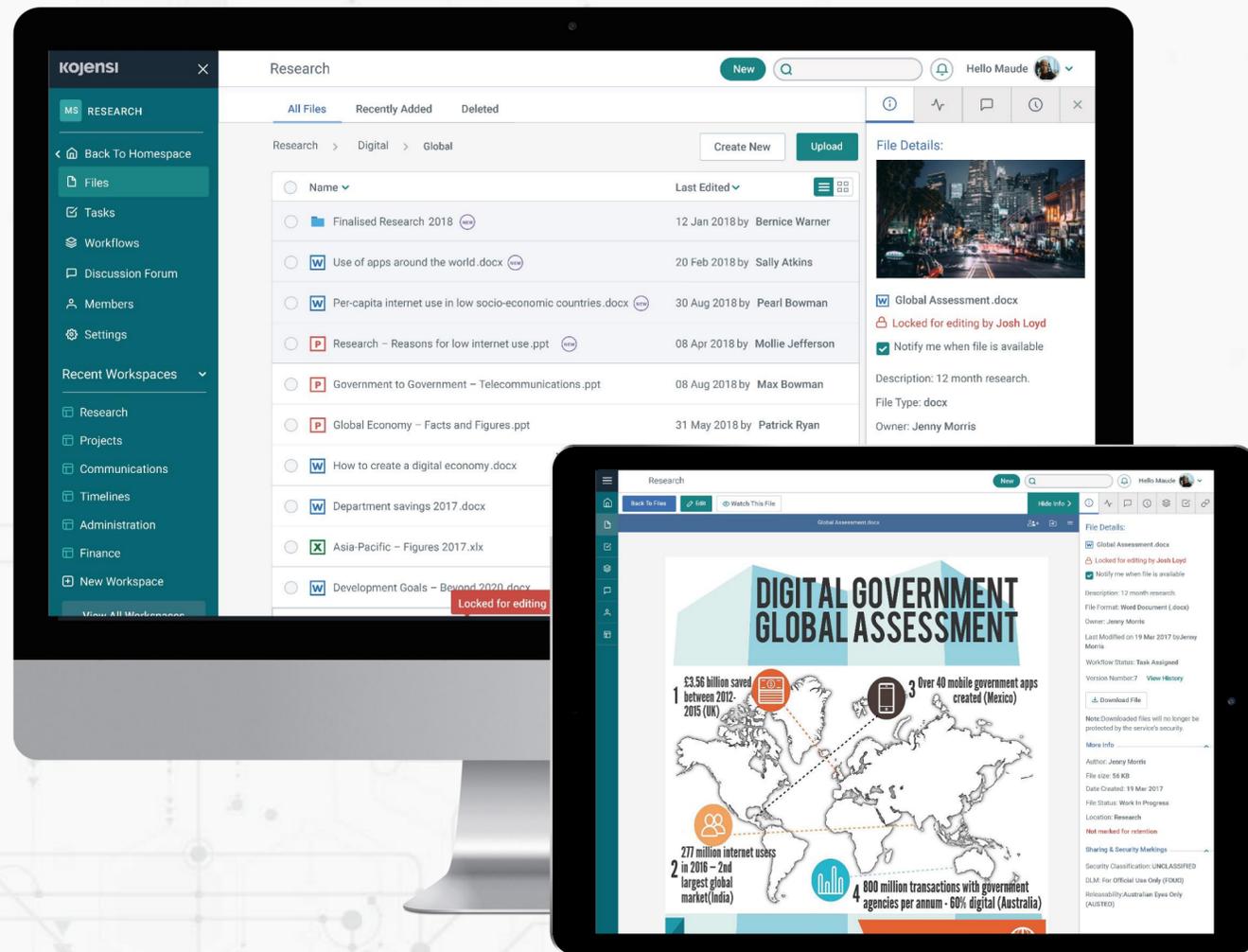


Wayne Zekulich,
Independent Non-Executive Director

The current Head of Perth for Deutsche Bank Wayne has a broad range of experience covering advice on mergers and acquisitions, arranging and underwriting project financings, privatisations, and debt and equity capital markets.

Our Proprietary Technology

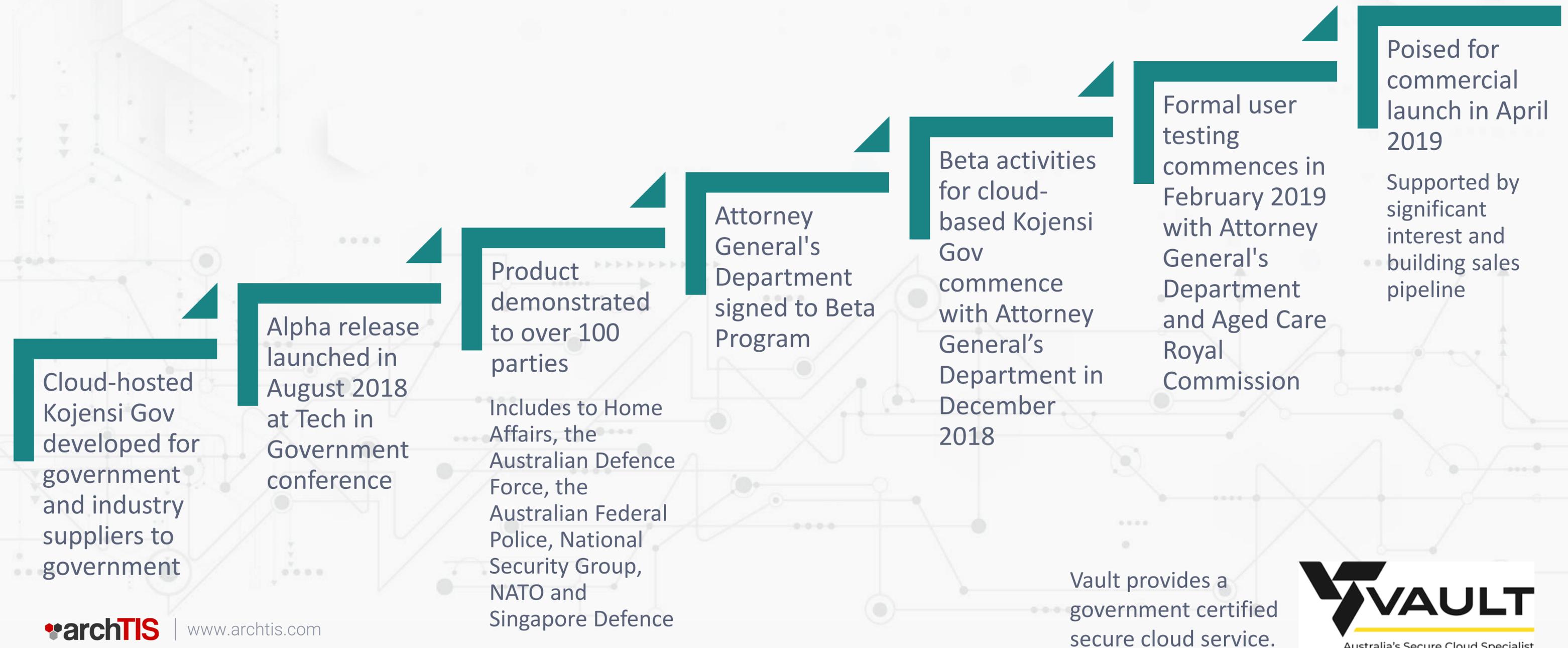
A cloud-based platform that enables secure information sharing and collaboration



- Cloud technology developed to meet the strictest privacy, security and compliance needs of the Australian Department of Defence (DoD)
- Facilitates the creation, sharing and protection of documents and other communications and activity (e.g. chat, co-authoring etc) in a secure, protected environment
- User-friendly workspace
- Platform automates access to information based on attributes from each and every users' profile (e.g. clearance level, nationality, employer, etc.)
- User controls access to own documents and information
- A patent application was lodged with IP Australia in 2018 titled "A System and Method for Securely Accessing Data" which describes the core IP that underpins Kojensi
- The Kojensi suite of products leveraging this underlying technology, with Kojensi Gov, the first in the product suite, poised for a commercial launch in April 2019

Kojensi Gov: Launching April 2019

Our first Software as a Solution (SaaS) product, hosted by Vault Systems and specifically designed for government and government service providers



Full Suite of Products and Services

Commercial rollout of pipeline of products planned over next 18 months

Kojensi

Solutions for on premises secure content and collaboration, currently used in Department of Defence



In use by the Australian Department of Defence

Kojensi Gov

Secure content and collaboration cloud service for government agencies and industry suppliers to government



Poised for Commercial Launch in April 2019

Kojensi Field

Portable secure content and collaboration appliance for remote and isolated areas



Commercial rollout of Kojensi Field, Kojensi Cloud and DataKloak over next 12-18 months

Kojensi Cloud

Secure content and collaboration cloud service for the commercial sector



DataKloak

Centralised security management product that underpins Kojensi



Reputation and Experience in Government and Industry



Technology developed for and used by the Australian Department of Defence

- Adheres to a very high standard of security and compliance
- Longstanding relationship built over 12 years
- Outbound referrer to other international Government agencies



Partnerships with industry-leading companies



Winner of Defence Excellence in Security Award 2014

- Awarded by the Australian Government Department of Defence
- Recognising the Company's architecture services to Defence



Selected to feature in several government procurement panels including:

- AU Fed Govt Cloud Panel
- ICTPA
- AU Defence Support Services Panel
- DTA Marketplace
- SA Govt Procurement Panel
- NSW Govt ICT Procurement Panel
- VIC Govt ICT Services Panel

Certified Defence Industry Service Partner

Growing Global Market Opportunity

archTIS will have products to service all sectors of the market (content collaboration and data both on premises and in the cloud) by June 2020.

\$6.2 billion

Spent by Australian Government agencies in 2015-16 on information communication and technology goods and services¹

US\$7.5 billion

Expected size of Enterprise Content and Collaboration Market by end of 2023²

\$118.5 billion

Expected value of Big Data Market in 2022³

For the first time, we are in an age where consumers value data security and privacy over convenience⁴

Regulation supports growing adoption of cloud, including for the Government sector

Public awareness of breaches and their implications continue to grow, driven by high profile breaches (E.G. Wikileaks, Snowden, Facebook)

Regulation, privacy laws and mandatory cyber-security attack reporting highlights the potential for huge reputational damage

Initial Target Markets

Targeting global industry verticals where the importance of maintaining the privacy and security of commercially sensitive information is very high and the impact both commercially and reputationally for breaching cybersecurity and privacy laws is significant.

Government

- A key focus, and highlight, of the government's 2019/20 budget is "bolstering investment in cyber security strategy to strengthen the defences of government IT systems..."¹, providing a clear opportunity for archTIS' product Kojensi Gov
- The Australian Government will be investing AUD 200 billion into Defence alone
- archTIS will utilise existing Government relationships to target new agencies and state and foreign governments

Defence Industries

- The Australian Defence Force, in 2016/17, invested AUD 32.4 billion in industry to support defence capability²
- This investment is estimated to grow to AUD 58.7 billion in 2025/26²
- archTIS will leverage the company's existing position servicing Government to expand to the industry providers that serve them
- Defence is placing a focus on "maximizing the innovation potential" when it comes to investment in industry²

Legal

- The legal services market is currently estimated at USD 925 million (2019) and estimated to grow to over USD 1000 billion by 2021³
- It was estimated that 80 of the biggest US firms have been hacked since 2011 posing a great risk for this market³
- A push from clients, and a need to uphold a trustworthy reputation, is causing legal firms to invest in cyber security to further protect sensitive client information³

Critical Infrastructure

- The global Critical Infrastructure Protection market was valued at USD 22.7 billion in 2016 and is estimated to grow to USD 135.48 billion by 2025⁵
- This large growth is due to an increasing number of threats and incidents⁵
- Nations wanting to combat this have put policies and plans in place, such as the US' National Infrastructure Protection Plan (NIPP) and European Programme for Critical Infrastructure Protection Plan (EPCIP)⁵

1. The Australian Government, <https://www.budget.gov.au/2019-20/content/overview.htm#our-plan>. 2. The Department of Defence, <http://www.defence.gov.au/Whitepaper/AtAGlance/Defence-Industry.asp>. 3. Statista, <https://www.statista.com/statistics/605125/size-of-the-global-legal-services-market/>. 4. ABA Journal, http://www.abajournal.com/magazine/article/managing_cybersecurity_risk. 5. Research and markets, <https://www.researchandmarkets.com/reports/4582040/critical-infrastructure-protection-cip-market>.

Competitive Landscape

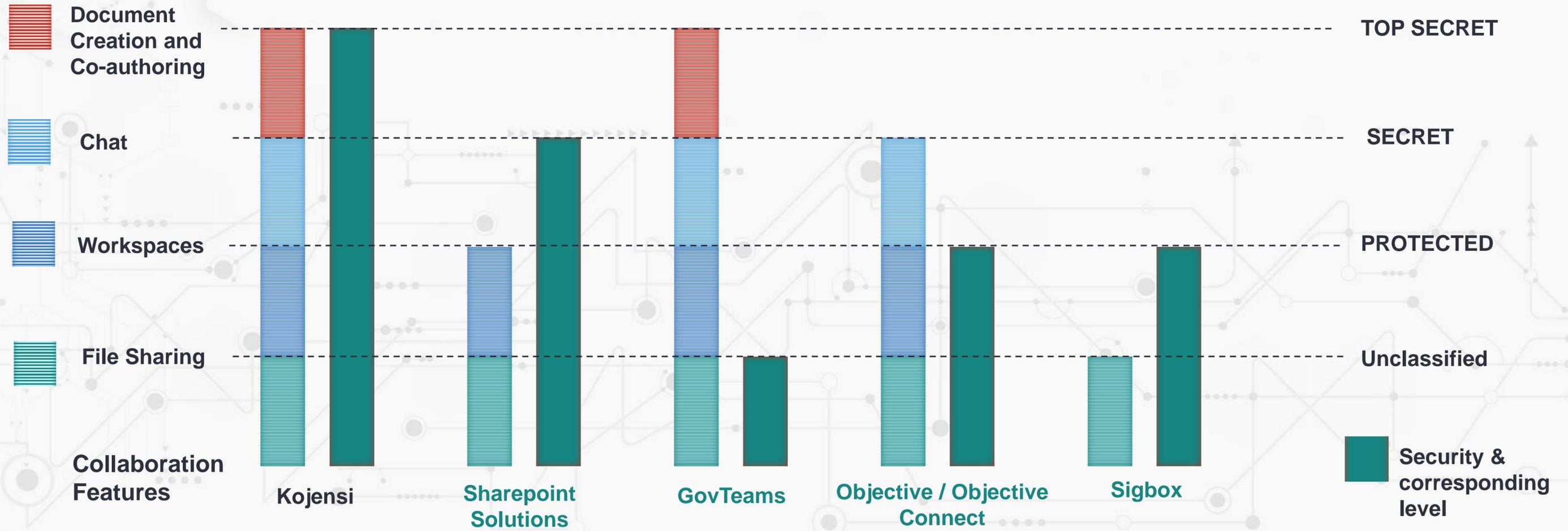
Kojensi, built with security at its core, is the only solution that allows **government agencies, organisations and companies** to share and **collaborate on classified documents, straight out of the box.**

Built using a unique security model, known as Attribute Based Access Control (ABAC), Kojensi is the most secure platform for this level of collaboration.

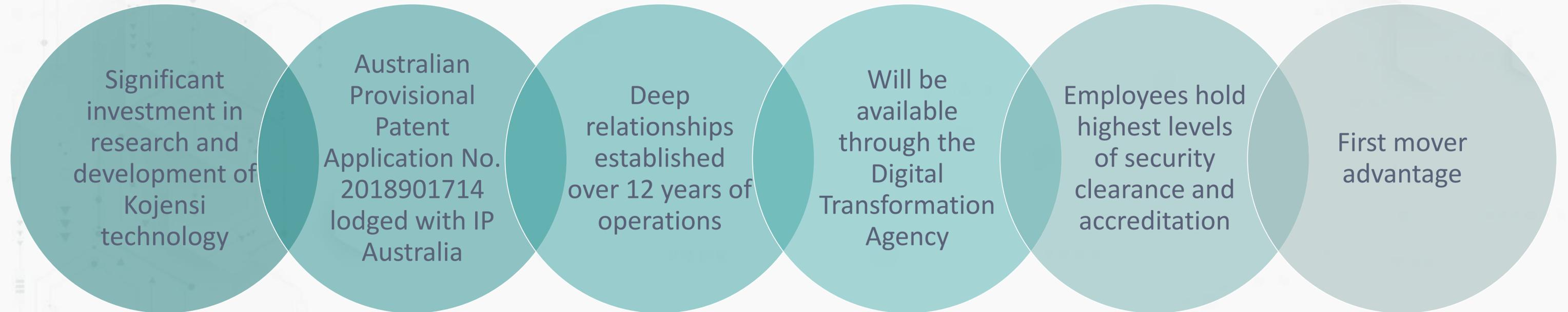
Other solutions attempt to add security on as an after-thought, leaving vulnerabilities that result in data breaches.



Unmatched combination of security and collaboration features



Barriers to Entry



- Technology built to comply with highest security protocols
- Over \$10 million of capital invested into R&D over 12 years
- Core intellectual property is included in provisional patent lodged in 2018 with IP Australia
- Long-standing, deep relationships with Australian Government departments
- Reduces the long lead times when dealing commercially with government agencies
- Multiple governments and educational institutes can procure through this panel
- Clearance to 'Top Secret' with Australian Department of Defence
- Unique offering unmatched by any competitor

Key Adoption Drivers

4 key issues drive the need for archTIS' technology:

1. Increased privacy, compliance and security requirements

Requirements such as GDPR, and an increase in concerns around privacy have forced companies and government to change how they handle data. These changes are forcing both the private and public sectors to completely rethink their approach to security and privacy.

2. Increased need for productivity through digital transformation

In an effort to keep up with rapidly-changing market demands, both companies and government need to implement new technologies that increase their productivity.

3. Need to share sensitive and classified information to respond to an increase in threats to national security

As threats to national security become more sophisticated, so does the demand for technology that allows authorities to communicate and better respond at times of crisis.

4. Increase in risk of cyber breaches

9NEWS
News / World
Russian hackers can breach an entire computer network in 18 minutes
By Matt Dunn - Senior Producer | 12:20pm Feb 22, 2019

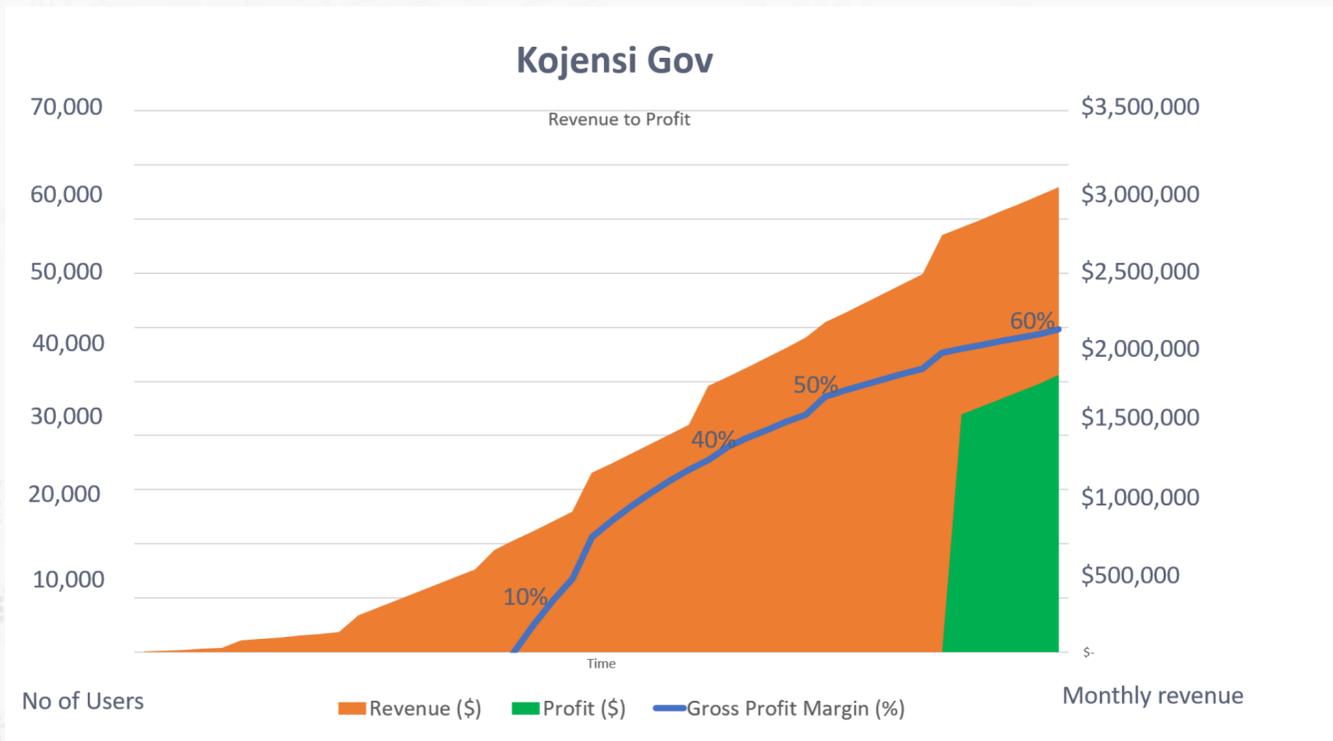
Chinese and Iranian hackers increase cyber attacks on US

China link possible in cyber attack on Australian Parliament computer system, ABC NEWS
By political reporter Stephanie Borys
Updated 8 Feb 2019, 3:06pm
Australia's security agencies are investigating a cyber breach of the Federal Parliament's computer network that the ABC understands is likely the result of a foreign government attack.
The agencies are looking into whether China is behind the incident.
In a statement, Federal Parliament's presiding officers said authorities were yet to detect any evidence data had been stolen in the breach.

Cloud And Mobile Deployments Are The Weakest Links In Enterprise Networks, Shows Check Point's 2019 Security Report
FEBRUARY 25, 2019

Investigating a cyber-attack on (Lukas Coch)

Commercialisation Model

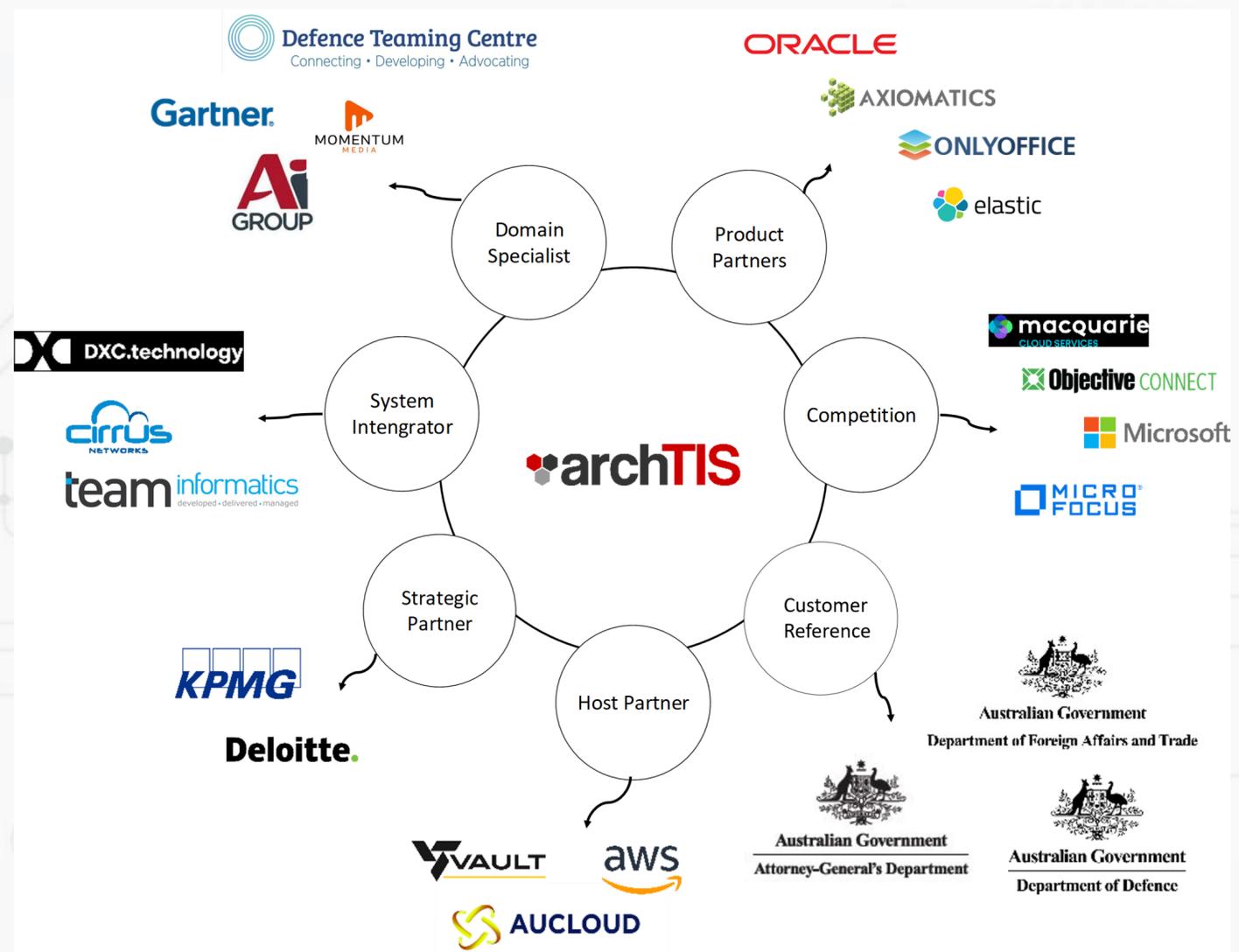


- We will partner with Industry Associations and Industry Media Platforms to accelerate uptake.
- This will enable us to multiply our sales uptake and increase our branding and marketing footprint
- We will price Kojensi Gov at a competitive \$50/User/Month on a 12 month contract.
- We have a break even point of approx. 10,000 Users.
- Target Australian market has over 500,000 users
- Market expansion through Partners to New Zealand, UK, Canada, US, EU and SE Asia.
- We will pivot into the Secure Cloud Content and Records Management market.

archTIS' Go-to-market strategy utilises two distinct channels:

1. **Direct** – which leverages our established relationships and existing foothold within the government sector to continue to sell direct to government customers and;
2. **Third party** – which leverages our growing network of reseller and strategic partnerships to target non-government commercial opportunities.

Our short to medium term objective is to leverage our established relationships and capitalise on significant opportunities in defence, the broader defence industry ecosystem, legal and finance sectors. This will allow us to scale quickly in a niche market with a competitive advantage.



Partnership Model Complements Direct Sales Strategy

Establishing a strong network of partners and resellers to provide immediate access to global distribution

Direct

Customer Referrals

Leveraging strong, well-established Government customer relationships which provide strong inbound sales leads and references, including to local and foreign government agents and the industry partners that service them

Strategic Partners

Partnering with Big 4 consulting firms that recommend archTIS' products to their global client base as part of their technology consulting services solutions

Technology Partners

Partnering with companies that provide products complementary to archTIS' offering
Joint go-to-market efforts provide archTIS with direct access into partners' established customer bases

Host Partners

Partnering with leading cloud providers to deliver secure, protected content and collaboration services
Joint-acceleration of market awareness and sales both parties' clients and partnership networks

System Integrators

Partnering with established system integrators to package archTIS' product offering as part of a technology solution to its customers.

Domain Specialists

Partnering with leading research and domain experts which help to build awareness of archTIS' products and capabilities within a targeted industry and receptive audience.



The Next 12 Months

- Commercial launch of Kojensi Gov
- New commercial contracts
- Expansion of customer support capabilities
- New distribution partnerships, including with new types of partners
- R&D / Beta Testing activities and launch of additional Kojensi and DataKloak products
- Deeper product penetration of existing customer base

Investment Summary

- Unique proprietary platform allows secure information and data sharing and collaboration
- Strong technical validation with core technology in use with Australian Department of Defence
- Strong barriers to entry
- Clear path to commercialisation, with Kojensi Gov to launch in April 2019, followed by Kojensi Cloud, Kojensi Field and DataKloak
- Immediate global distribution provided by network of strategic partners
- Sector agnostic technology
- High-calibre, experienced board and management team

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Thank you.